**Credentials**

Result-oriented Data Warehouse, Business Intelligence & Big Data Architect & Consultant served *f*or *f*ortune 500 companies so far. More than **16** Plus Years Experience in OLTP, Data warehousing, Business Intelligence and **4­­­** Years into **B**ig **D**ata **A**nalytics.

Architecture sol­­utioning provided for multiple client products for the Large Scale Systems/High Performance Computing/Big data focused int R&D, Consulting & Implementation where large data lakes and compute business problems are solved using Distributed, Parallel for **ON-PREMISES** - **Hadoop 2.x**, **HDFS, Sqoop, Flume, Spark**, **Hbase** **NoSQL**, **Hive, Talend, Tableau** with **ON CLOUD** **Amazon** – Elastic Map Reduce (EMR), Elastic Map Reduce (EMRFS), S3 Storage, Relational Database Service (RDS), DynamoDB, Pestro, Elasticsearch - ELK Technologies.

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Worked for vairous domains i.e. Banking, Financial & Insurance Services, Oil & Gas, Airways, Consumer Survey, Gaming focused on Consulting, Solutioning, Achitecture, Implementation with Pre – Sales expertise along with **INDIAN ARMY BIG DATA PROJECT**.

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| **Data ware Housing, Business Intelligence & Big Data Exposure** | | |
| **Database** | Source System Study | Understanding the Existing Production Systems |
| Architecture | Design & Develop the Database Architecture, HDFS |
| Model Type | Relational & Dimensional [OLTP & OLAP] & Unstructured |
| Methodologies | Data Marts, Dataware House & Data marts [Kimball/Inmon] |
| **Extract**  **Transform**  **Load** | Feed / Source Format | Designing Template for Input Feed / Source |
| Frequency | Defining Frequency & FTP |
| Load Strategy / SCD | Defining Load Strategy Based Upon SCDs |
| Archiving | Defining the Historical Data Movements |
| Source To Target Map | Designing Architecture for Source To Target |
| ETL Map | Template Designing & Development |
| **Business Intelligence** | Metadata Modeling | Metadata Design & Development |
| Cube | Process, Strategies, Design & Development |
| Reporting | Template Designing & Development |
| KPI Modeling | Metric, Calculation, Formulas, Design & Development |
| Scorecard & Dashboard | Metric Template Designing & Development |
| Portal Management | User, Roles & Privileges, Webpage Designing & Development |
| **Big Data Project(s)**  **ON-PREMISES &**  **ON CLOUD** **Amazon** | Strategy | Compose current business strategies in order to link Big Data |
| Understading & Processing | Identification of a suitable storage for Big Data, Data ingestion, Data cleaning and processing (Exploratory data analysis), Visualization of the data, Apply the machine learning algorithms (If required) |
| Consulting & Architecture | POC/POV, Strategy Road map, Tech evaluation & recommendations,Architectural Consulting, Capacity Planning, Performance |
| Implmentation | **G**ather business requirements before gathering Data, **I**mplementing big data is a business decision not IT, **U**se Agile and Iterative Approach to Implementation, **E**valuate data requirements, **E**ase skills shortage with standards and governance, **O**ptimize knowledge transfer with a center of excellence, **E**mbrace and plan your sandbox for prototype and performance, **A**lign with the cloud operating model, **A**ssociate big data with enterprise data, **E**mbed analytics and decision-making using intelligence into operational workflow/routine |

**Professional Experience**

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| **Company** | **Place** | **Designation** | **From** | **To** | **Years** |
| **Harman International Now** | **Bangalore** | **Sr. Principal Solution Architect** | **Jan 2016** | **Sept 2017** | **Near 2** |
| **StraitsBridge Ptv Ltd - Contractual** | **Singapore** | **BI Architect / Director** | **Jun 2015** | **Dec 2015** | **.6** |
| **Virtusa Consulting Services Pvt. Ltd.** | **Hyderabad** | **Sr. Architect Technology BIDW** | **Mar 2014** | **Apr 2015** | **1** |
| Wipro Technologies Limited | Bangalore | Sr. Consulting Manager BIDW | Nov 2011 | Oct 2013 | **2** |
| **India Pvt. Ltd.** | Bangalore | BIDW Architect/Consultant | Jan 2011 | Oct 2011 | **1** |
| **HSBC** GLT – Hyderabad | Hyderabad | Lead BI Architect / PM | Jan 2007 | Dec 2010 | **4** |
| **RBS** India Development Center | Gurgaon | Technical Lead - BIDW | Jan 2002 | Dec 2006 | **5** |

**Academic Qualification**

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| **Qualification** | **Subject** | **University** | **Session** | **Percentage** | **Place** |
| **MCA** | **Computer** | **Magadh University** | **1998 – 2000** | **Approx 75 %** | **Patna, Bihar, India** |
| **B.Sc** | **Zoology** | **1994 – 1997** | **Approx 60 %** | **Patna, Bihar, India** |

**Technical Credentials**

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** INDIAN ARMY TECHNICAL RESEARCH WING – BIG DATA & ANALYTICS**

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| ***Client*** | ***INDIAN ARMY TECHNICAL RESEARCH WING – BIG DATA & ANALYTICS – 360 DEGREE With ML*** |
| ***Product(s)*** | ***ON-PREMISES - MapR 6.x Big Data Ecosystem*** *: - Based On Apache Hadoop 2.7, MapR* ***FS****, MarR* ***DB****, Elasticsearch (****ELK****), Hive, Spark 2.x, Drill -* ***ANSI-SQL****, Python & R, Talend DI 6.x, Tableau 11.x &* ***ESRI******GIS Map****.*  ***ON CLOUD - Amazon Big Data Ecosystem*** *: Amazon Elastic Compute Cloud (****EC2****), Elastic Map Reduce (****EMR****) , Elastic Map Reduce File System (****EMRFS****), Amazon Elasticsearch Service (****ELS****), Amazon Data Pipeline , Simple Storage Service (****S3****), Relational Database Service (****RDS****), Amazon DynamoDB -* ***NoSQL****, Amazon Redshift – Datawares Housing, Amazon Machine Learning, Amazon WS Lambda & Petro -* ***ANSI-SQL****.* |
| ***Duration*** | ***OCT 2017 – JAN 2018*** |
| ***Role*** | *Big Data Senior Solution & Data Architect* |
| **Job Responsibilities** | **BIG DATA & ANALYTICS – 360 DEGREE VIEW WITH MACHINE LEARNING**  Indian Army Technical Research Wing is responsible for Current & Ongoing Development & Support the Big Data Project(s) for Multiple sources Storage, Full Text Search with Machine Learning Expertise and Data Visualization for various end user(s) at specific Desk, Area, Zone and Countries across the Globe round the clock.  **Business Requirement Understating Document**: Understanding the business requirements and drawing the road map from the various distinct Desk, Area, Zone and Countries across the Globe round the clock.  **Solution Architecture**: Solutioning for the Big Data – User Application Screens, Data & Infrastructure Architecture for ***ON-PREMISES - MapR Big Data Ecosystem & ON CLOUD - Amazon Big Data Ecosystem.***  **Business End User Front End Application**: Delivering the end user Application screens having integration between Applicaitons, Visualization, Machine Learning, Full Text Search & Filter, Write Back, **ESRI GIS** Maps APIs.  **Data Lake & Storage**: Delivering the Multi-Source(s) ***ON-PREMISES & Open Source*** *data storage - Data Lake platform with Structured, Free Form Text, Csv, Xml, Json, Parquet, Images, Audio, Video, Lat & Long Gis Data File.*  **Talend Big Data Ingestion**: Delivering Multi-Source(s) *Data pipeline(s) job(s) between distinct source(s) into Big Data* ***Ingestion*** *Platform for* ***ON-PREMISES - MapR Big Data & ON CLOUD - Amazon Big Data Ecosystem.***  **Flume & Spark Big Data Streaming**: Delivering Multi-Source(s) **Streaming** *between distinct source(s) into Big Data* ***Ingestion*** *Platform for* ***ON-PREMISES - MapR Big Data & ON CLOUD - Amazon Big Data Ecosystem.***  **Unstructured Data Storage – MapR DB & Amazon *DynamoDB*:** Delivering the unstructure data storage for MaprDB and Amazon DynamoDB which is responsible for storing the Images, Audio, Videos with GIS Images.  **Hive & Amazon Reshift Big Data – Data warehousing:** Delivering High End Enterprise Data warehousing project(s) for Batch & Concurrent Ad-hoc in nature for more than 5,00,000 Plus inhouse and outside Queries.  **Tableau Data Visualzation:** Delivering High End Enterprise **Data** **Visualization** BI Portal for Batch & Concurrent Ad-hoc Queries in connection with Mapr Drill and Amazon Presto for Dashboards & GIS Maps.  **Big Data Migration:** Delivering impactful migration with automation process between ***ON-PREMISES - MapR Big Data & ON CLOUD - Amazon Big Data Ecosystem*** with Change Request process in place. Development, Unit Testing, User Testing & System Testing with Maker & Checker process(s) followed by **GO LIVE PROCESS**. |

 **Honeywell Technology Services – MAXPRO Modernization [Big Data & Analytics]**

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| ***Client*** | ***Honeywell USA*** |
| ***Product(s)*** | *Hadoop 2.x Ecosystem In Cloudera 5.x Environement + Spark, R, Talend, Informatica, Tableau* |
| ***Duration*** | ***Jan 2016 – Sept 2017*** |
| ***Role*** | *Senior Principal Architect - Big Data And Analytics* |
| **Job Responsibilities** | **Big Data & Analytics**  Honeywell security market demands highly sophisticated technologies, and Honeywell’s innovative analytics solutions deliver the required functionality to solve customer problems. Honeywell’s analytic capabilities increase security, reduce shrinkage, enhance customer service and increase operational efficiencies.  The **MAXPRO** Series is a complete and flexible portfolio of IP video management hardware and software with solutions that are scalable for small to large applications.  Understanding the Honeywell’s **MAXPRO** intrusion data nature from different OLTP systems and designing the injection processes for HDFS, Analysed the data using Map Reduce, Pig, Hive and produce summary results from Hadoop to downstream systems. Worked extensively with HIVE DDLs and Hive Query language (HQLs). Developed UDF, UDAF, UDTF functions and implemented it in HIVE Queries. Implemented SQOOP for large dataset transfer between Hadoop and RDBMs.  Used Sqoop widely in order to import data from various systems/sources (like MySQL) into HDFS, Using Informatica 9.x, Talend 6.x and Sqoop, Working on Hadoop File formats TextInputFormat and Key Value Text Input Format, Designing data model on Hbase and Hive, Creating Mapreduce jobs for Adhoc data requests.  Partitioning and Bucketing techniques in hive to improve the performance, Optimizing Hive and Hbase queries, Designing HBase column schemas, Creating common data interface for Pig and Hive using Hcatalog.  Understanding the business requirements and needs and drawing the road map for Big data initiatives.  Driving POC initiatives for the feasibilities of different traditional and Big data reporting with Tableue  Driving initiative to automate the recurring manual activities for monitoring and operations using Unix Scripting, Responsible for building scalable distributed data solutions using Hadoop.  Responsible for Cluster maintenance, commissioning and de-commissioning cluster nodes, Cluster Monitoring and Troubleshooting, Experience in managing and analyzing massive data using Big Insight tools.  Loaded and transformed large sets of structured, semi structured and unstructured data using Hadoop/Big Data concepts.  RFP, Defense pitch, Big Data sales pitch and strategies, engage with customers and provide solution design, consulting and recommendations.  Provide consulting to customers in identifying Big Data use cases and then guiding them towards implementation of use cases.  Big Data strategic planning, technology roadmap, talent acquisitions and mentor team for cutting edge technology competitiveness such as Hadoop, HIVE, HBase, Cassandra, AWS, Cloud computing, Tableau, Spark, R, social graph, big data analytics, data visualizations. |

 **Simmons Research, Consumer Survey Data Ware Housing & BI PROJECT**

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| ***Client*** | ***Simmons Research Inc, Darefiled Beach, Florida*** |
| ***Product(s)*** | *Oracle 11g R2, Talend Enterprise Data Integration 6.x* |
| ***Duration*** | ***Oct 2016 – MAY 2017*** |
| ***Role*** | *Principal Solution Architect - Database, ETL & BI* |
| **Job Responsibilities** | **Talend Data Integration**  Acquire and interpret business requirements, create technical artifacts, and determine the most efficient/appropriate solution design, thinking from an enterprise-wide view.  Worked in the Data Integration Team to perform data and application integration with a goal of moving more data more effectively, efficiently and with high performance to assist in business critical projects coming up with huge data extraction.  Extensively used tSAPBapi component to load and read data from SAP System Perform technical analysis, ETL design, development, testing, and deployment of IT solutions as needed by business.    Participate in designing the overall logical & physical Data warehouse/Data-mart data model and data architectures to support business requirements.  Explore prebuilt ETL metadata, mappings and DAC metadata and Develop and maintain SQL code as needed for SQL Server database.  Performed data manipulations using various Talend components like tMap, tJavarow, tjava, tOracleRow, tOracleInput, tOracleOutput, tMSSQL Input and many more.  Analyzing the source data to know the quality of data by using Talend Data Quality.  Troubleshoot data integration issues and bugs, analyze reasons for failure, implement optimal solutions, and revise procedures and documentation as needed.    Worked on Migration projects to migrate data from data warehouses on MS SQL Server and migrated those to Oracle.    Used SQL queries and other data analysis methods, as well as Talend Enterprise Data Quality Platform for profiling and comparison of data, which will be used to make decisions regarding how to measure business rules and quality of the data.  Writing Oracle SQL queries to join or any modifications in the table Used Talend reusable components like routines, context variable and global Map variables.  Developed Talend ESB services and deployed them on ESB servers on different instances.  Responsible to tune ETL mappings, Workflows and underlying data model to optimize load and query Performance via Talend Administration Console.  Used Database components like tMSSQLInput,tMsSqlRow, tMsSqlOutput, tOracleOutput, tOracleInput etc.  Worked with Data mapping team to understand the source to target mapping rules.  Analyzed the requirements and framed the business logic and implemented it using Talend. |

**CUSTOMER ANNUAL SUBSCRIPTION FEE COLLECTION – DATABASE MANAGEMENT & DWH-BI PROJECT**

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| ***Client*** | ***HomeServe – London, UK & Hyderabad, India*** |
| ***Product(s)*** | *Microsoft SQL Server 2012, Qlickview 11.x,* |
| ***Duration*** | ***MAR 2014 – MAR 2015*** |
| ***Role*** | *Lead Database Solution Architect* |
| **Job Responsibilities** | **Microsoft SQL Server**  Responsible for delivering projects Designs Data Architectures, Designs and builds relational databases.  Worked on multiple concurrent development projects utilizing Microsoft SQL Server 2008 / 2012 Analyze system/application requirements and design innovative solutions Design and develop SQL Server database objects (i.e., tables, views, stored procedures, indexes, triggers, constraints, etc.)    Develops strategies for data acquisitions, archive recovery, and implementation for OLTP database.  Cleans and maintains the database by removing and deleting old data.  Design and develop Databases, Data Warehouses and Multidimensional Databases & Performance Tuning.  Relies on experience and judgment to plan and accomplish goals.  Create and manage multiple databases and assist in capacity planning, Monitor, maintain database systems and troubleshoot problems that may arise.  Maintain data integrity and security (manage roles and permissions of database users).  Use tools like SQL Profiler for database tuning. Generate traces, execution plans, identify performance issues, deadlocks/contention and resolve them.  Develop strategies and implement solutions for managing back-ups, restoration and replication.  Support software developers with database operations including the development of complex SQL and the creation of stored procedures.  Proactive housekeeping/archiving and shrinking of databases, Manage production, QA and development database environments.  Lead Database and Schema design efforts, Tune databases for optimal performance  Create processes for maintaining database performance, capacity and usage  Architect databases for ease of maintenance and Scalability  Ensure Security is designed and implemented in all database designs  Respond to all database design issues proactively and in a timely manner to support development efforts |

**S&P CRISIL – SFDP & QUEST Dashboard**

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| ***Client*** | ***CRISIL, Mumbai, India*** |
| ***Product(s)*** | *SFDP & QUEST ANALYTICAL DASHBOARD* |
| ***Platform*** | *Windows, Oracle 11g, ODI 11g, Microstrategy 9.x* |
| ***Duration*** | ***AUG 2014 – DEC 2014*** |
| ***Role*** | *BIDW Manager & Business Intelligence Reporting Architect* |
| **Job Responsibilities** | **Microstrategy BI Tool 9.x**  Involved in the documentation of technical specifications of the Sales and Inventory Project.  Worked with Connectivity Configuration Wizard to configure the Metadata connectivity information, metadata DSN name etc. and created different Project Sources for environments like production, testing and development.  Extensively worked on Desktop to create Reports and Dashboards (Documents & Scorecards) with different schema objects like Attributes, facts by using Microstrategy Architect of the Microstrategy BI Suite.  Generated reports using Advanced Metric objects, Filters, Prompts and also created Customized Templates to facilitate the End users to create customized reports by choosing Filters, Metrics and Report Attributes.  Involved in creating Microstrategy objects like Metrics (Conditional, Transformational, Dimensional, and Compound), Filters, Prompts (Filter, Object), Templates and Reports.  Created Ad-hoc reports by gathering specific requirements from the different users and created Data mart Reports, Partition Mappings and Aggregate tables to improve performance of reports.  Worked in Microstrategy Administration creating new users, roles, privileges, shared folders, access controls Lists.  Interacted with users from different functional teams across the organization in gathering requirements for developing departmental dashboards and **Key Performance Indicator** Corporate Dashboards. |

 **CREDIT RISK - FINANCIAL Dashboard**

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| ***Client*** | ***JP Morgan Chase, US*** |
| ***Product(s)*** | *Credit Risk – Financial Dashboard* |
| ***Platform*** | *Windows, Oracle 11g, ODI 11g, Tableau 8.x* |
| ***Duration*** | ***JAN 2015 – MAR 2015*** |
| ***Role*** | *Technical Delivery Manager & Business Intelligence Reporting Architect* |
| **Job Responsibilities** | **Tableau – Data Visualization BI Tool 9.x**  Created Rich Financial Dashboards using Tableau Dashboard and prepared user stories to create compelling dashboards to deliver actionable insights.  Responsible for interaction with financial business stake holders, gathering requirements and managing the delivery.  Connected Tableau server to publish dashboard to a central location for portal integration.  Created visualization for logistics calculation and department spend analysis.  Generate KPI for customer satisfaction survey results and disease management.  Extensively involved in doing user acceptance testing (UAT).  Generated Test Cases for each specification in Requirement Specification Document corresponding to each module.  Analyzed user and business requirements attended periodic meetings for changes in the application requirements and documents.  Performed Parallel Testing or Production Testing, which ensures that the new system will perform correctly in a production environment and interface correctly with other production systems.  Participated in the User Acceptance Warranty Testing. Involved in doing security and negative testing of the application.  Creation of metrics, attributes, filters, reports, and dashboards created advanced chart types, visualizations and complex calculations to manipulate the data.  Transformed TABLEAU into a managed service offering for consumption across Corporate Treasury and Corporate Investments.  Build and maintain SQL scripts, indexes, and complex queries for data analysis and extraction.  Designed, developed and supported BI solutions, Involved in Debugging, monitoring, and troubleshooting issues.  Implemented advanced geographic mapping techniques and use custom images and geo coding to build spatial visualizations of non-geographic with credit risk data. |

#### **American Express, North America - Oracle Financial Implementation**

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| ***Client*** | *AMERICAN EXPRESS INDIA LIMITED, GURGAON* |
| ***Products*** | *ODI 11g,Oracle Business Intelligence 11g,OBIA–Financial & HR Analytics Implementation* |
| ***Platform*** | *Windows & LINUX* |
| ***Role*** | *BI Solution Architect & Technical Project Lead* |
| ***Duration*** | *OCT 14 - JAN 15* |
| **Job Description** | **ODI 11g**  Understanding the Business Requirement by interviewing the customer. Involvement of development/support *f*or the Data Acquisition. Develop data architecture that maximizes revenues by providing actionable, integrated data improves productivity through strict management o*f* data and can be the basis *f*or *f*uture knowledge management processes.  De*f*ine and document the data architecture through gathering o*f* requirements from end-user departments or through reverse engineering of existing data uses.  Facilitate and document the agreements on appropriate corporate data and its usage. Resolve con*f*licts between organizations. Ensure all components are properly integrated and implemented. Coach the IT team on the value and implications o*f* data Mediator between organizations.  Advocate *f*or end-user requirements. Facilitator o*f* data requirements. Developer and maintainer o*f* business rules. Inter*f*ace between end-users and IT. Interpreter o*f* data and business needs to data administrators/modelers and/or database administrators.  Data *f*uturist i.e., visionary o*f* *f*uture data uses). Catalyst *f*or converting data into knowledge management.  Enhances data integration team accomplishments and competence by planning delivery of solutions; answering technical and procedural questions for less experienced team members; teaching improved processes; mentoring team members.  Plans data integration process by developing common definitions of sourced data; designing common keys in physical data structure; establishing data integration specifications; examining data applications; examining data models and data warehouse schema; determining best-fit data interchange methods; assessing middleware tools for data integration, transformation, and routing; developing project scope and specifications; identifying factors that negatively impact integration; forecasting resource requirements; establishing delivery timetables.  Delivers data integration by implementing shared databases; integrating data shared across legacy, new development, and purchased package environments; developing system modification specifications; mapping data; establishing interfaces; developing and modifying functions, programs, routines, and stored procedures to export, transform, and load data; meeting performance parameters; resolving and escalating integration issues; coordinating actions among users, operations staff, and outside vendors; recommending adjustments as objectives change; documenting operational procedures and data connections.  Validates data integration by developing and executing test plans and scenarios including data design, tool design, data extract/transform, networks, and hardware.  Maintains data warehouse performance by identifying and resolving data conflicts; upgrading data definitions. |



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| ***Client*** | *The WALT Disney Company* |
| ***BIDW Data Virtualization Products*** | *ODI 11g, Microsoft Business Intelligence 2012 Reporting & Dashboard, YTrail DataWerks* |
| ***Platform*** | *Windows 2008 Standard, Linux Server* |
| ***Role*** | Onsite BIDW *Solution Architect – Orlando, Florida, New York, United States Of America* |
| ***Duration*** | *July 2014 To September 2014* |
| **Job Responsibilities** | **BIDW Architect & POC Shadow Support Architect**   * Preparation for the **Proof of Concepts** * Coordinate with different stakeholder for the same above POC’s * Prepare Budget, Estimates & Project Management with solution and costing * Provide them few similar kind of business cases against the POC’s * Close the POC’s on before time and submit with all required sign off from stakeholders * Assist the sales team in the qualification of sales opportunities * Implementation of **Proof of Concepts** * Partnering with Sales to educate and bring solutions to market in a consultative role * Uncovering and understanding customer business drivers, working closely with the sales and the services team in developing and executing the strategic plan for accounts * Interfacing with CXOs, IT Directors and Business Owners * High level, targeted pre-sales support for account planning, development and penetration * Estimating the financial impact of service and solution alternatives * Providing high-quality documentation of scopes of work, POC’s responses, and proposals  Managing and growing client relationships in conjunction with sales and delivery |
| **BIDW Solution Architecture**   * Provide and design with implementation for BIDW Architecture Solutions for POC’s * Provide and present technical product demonstrations including advanced product features and benefit for POC’s. * Provide support all technical aspects of the delivery as directed by the client for POC’s. * Work closely with the business & client end user technical team * Demonstrates an ability to become rapidly knowledgeable of the current BI POC’s. * Write functional documentation and technical documentation for POC’s * Design and guide BI POC’s related IT architecture components in the existing or New BI landscape to ensure compliance with regulations, policies and standards. * Ensure logical and physical design will meet both immediate and long-term business needs. * Providing blueprinting, gathering requirements, designing, and rolling out BI solutions to users. * Ensuring high levels of BI POC’s availability through support functions and in--depth testing. * Design conceptual, logical & physical Data model, script generation, business to technical conversion for the multiple projects, technical mentorship for large number of the teams. |



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| ***Client*** | *JP Morgan Cheese, Morgan Stanly, Society General* |
| ***DWH & BI***  ***Stack Products Services*** | *Oracle Database 11g, ODI & OBIEE 11g, Informatica Power 9.x, IBM Cognos 10.x - BI Dashboard, Reporting & TM1 Planning & Forecasting, SAP BI 7.x, Microsoft Business Intelligence, Pentaho, Tableau 8.x, Telend DI 5.x, Microstrategy 9.x, Qlikview 11* |
| ***Platform*** | *Windows 2008 Standard Server* |
| ***Role*** | BIDW – Consultant & Architect, BI Pre-*Sales Consultant, BIDW Solution Architect* |
| ***Duration*** | *March 2014 Onwards* |
| **Job Responsibilities** | **BIDW Pre-Sales**   * Preparation for the response against RFP’s * Coordinate with different stakeholder for the same above RFP’s * Prepare Budget, Estimates & Project Management with solution and costing * Provide them few similar kind of business cases against the RFI’s & RFP’s * Close the RFI’s & RFP’s on before time and submit with all required sign off from stakeholders * Assist the sales team in the qualification of sales opportunities * Implementation of **Proof of Concepts** * Partnering with Sales to educate and bring solutions to market in a consultative role * Uncovering and understanding customer business drivers, working closely with the sales and the services team in developing and executing the strategic plan for accounts * Interfacing with CXOs, IT Directors and Business Owners * High level, targeted pre-sales support for account planning, development and penetration * Estimating the financial impact of service and solution alternatives * Providing high-quality documentation of scopes of work, RFP responses, and proposals  Managing and growing client relationships in conjunction with sales and delivery |
| **BIDW Solution Architecture**   * Provide and design with implementation assumptions for BIDW Architecture Solutions. * Provide and present technical product demonstrations including advanced product features and benefits. * Provide support all technical aspects of the delivery as directed by the client. * Work closely with the business & client end user technical team * Demonstrates an ability to become rapidly knowledgeable of the current BI landscape. * Write functional documentation and technical documentation. * Design and guide BI related IT architecture components in the existing or New BI landscape to ensure compliance with regulations, policies and standards. * Ensure logical and physical design will meet both immediate and long-term business needs. * Providing blueprinting, gathering requirements, designing, and rolling out BI solutions to users. * Ensuring high levels of BI availability through support functions and in--depth testing. * Design conceptual, logical & physical Data model, script generation, business to technical conversion for the multiple projects, technical mentorship for large number of the teams. |

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| ***Client*** | *Al Rajhi Bank & King Faisal Hospital Riyadh, Saudi Arabia, Anheuser-Busch, Belgium Europe & Global* |
| ***DWH & BI***  ***Stack Products Services*** | *Oracle Database 11g, SQL Developer, ODI & OBIEE 10g & 11g Architecture Designing, Repository creation with security management implementation with Dynamic Dashboard Configuration, Informatica Power Center 8.x / 9.x, IBM Cognos 10.x - BI Dashboard, Reporting & TM1 Planning & Forecasting, SAP BI 7.x, Microsoft Business Intelligence, Pentaho, Tableau, Telend ETL, Microstrategy 9.x, Qlikview 9* |
| ***Platform*** | *Windows 2008 Standard Server, Linux, Putty Tool, FTP- Filezilla* |
| ***Role*** | Sr. Consulting Manager / Delivery Manager, BIDW – Consultant & Architect, BI Pre-*Sales Consultant* |
| ***Duration*** | *November 2011 - October 2013* |
| **Job Responsibilities** | **Pre-Sales**   * Preparation for the response against RFI’s & RFP’s * Coordinate with different stakeholder for the same above RFI’s & RFP’s * Prepare Budget, Estimates & Project Management with solution and costing * Provide them few similar kind of business cases against the RFI’s & RFP’s * Close the RFI’s & RFP’s on before time and submit with all required sign off from stakeholders * Assist the sales team in the qualification of sales opportunities * Implementation of Proof of Concepts * Partnering with Sales to educate and bring solutions to market in a consultative role * Uncovering and understanding customer business drivers, working closely with the sales and the services team in developing and executing the strategic plan for accounts * Interfacing with CXOs, IT Directors and Business Owners * High level, targeted pre-sales support for account planning, development and penetration * Estimating the financial impact of service and solution alternatives * Providing high-quality documentation of scopes of work, RFP responses, and proposals  Managing and growing client relationships in conjunction with sales and delivery |
| **BI Consultancy & Solution Architecture**   * Provide and present technical product demonstrations including advanced product features and benefits. * Provide support all technical aspects of the delivery as directed by the client. * Work closely with the business & client end user technical team * Demonstrates an ability to become rapidly knowledgeable of the current BI landscape. * Write functional documentation and technical documentation. * Design and guide BI related IT architecture components in the existing or New BI landscape to ensure compliance with regulations, policies and standards. * Ensure logical and physical design will meet both immediate and long-term business needs. * Providing blueprinting, gathering requirements, designing, and rolling out BI solutions to users. * Ensuring high levels of BI availability through support functions and in--depth testing. * Design conceptual, logical & physical Data model, script generation, business to technical conversion for the multiple projects, technical mentorship for large number of the teams. |

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| **Job Responsibilities** | **Delivery Management (Participate, Direct, and Manage)**   * Direct and manage project development from beginning to end * Define Project Scope, Goals and Deliverables that support Business Goals in collaboration with Senior Management and Stakeholders * Delivering service that meets **SLA** and delights the customer (**KPI**: SLA achieved & high customer satisfaction) * Providing billable field delivery leadership for solutions and transfer of knowledge to delivery teams * Providing oversight and direction to delivery teams * Partnering with Delivery to ensure appropriate skills development * Training and coaching team members as appropriate * Coordinating/participating in technical training and product updates with business partners * Achieving productivity improvements (**KPI**: Value for customer & enhanced margin) * Transforming and growing the business (**KPI**: Further profitable service revenue) * Developing strong relationships and teams (**KPI**: Strong network in place & people development is evident) * Work with the prospect to help plan, scope, develop and deploy BI plan with teams * Creating and periodically re-negotiating Service Level Agreements with the assistance of Sales and the maintenance line manager * Translating customer requirements into working instructions for Delivery * Mitigating and solving escalations with urgency and determination |
| **Practice Management**   * Supporting overall leadership, direction and priority setting for the Practice * Supporting in deal management, pricing, and proposing business * Process definition and improvement to drive operational efficiency and return on practice * Build and maintain relationships with internal constituents including managing expectations * Mentoring and development of team members * Communicating with senior management on account/ Practice activity * Direct and participate in activities related to vendor management as appropriate   Service reporting, including key performance/goal indicators * Meeting or exceeding revenue goals and sales activity objectives * Collaborate effectively with other Practice Management to drive consistency and enable cross practice integration |
|  | **Practice Development (Participate, Direct, and Manage)**   * Understand business and processes in order to create new and valuable solutions that improve upon existing capabilities and offer business benefits. * Stay current on relevant technologies and the IT Industry to incorporate them into solutions and evangelize those solutions. * Leadership in service and solutions development, marketing and sales on a global basis * Provide business plan, investment justification and target justification for new solutions * Develop delivery methodologies, standard SOWs, pricing methodology, proposal collateral, deployment calendars * Provide thought leadership and evangelism for services & solutions representing client/market perspectives |

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| ***Client*** | *Stanford University, Toyota, Princes Cruises, Con Ed, Fidelity, GE, SNC Profac* |
| ***Oracle BI***  ***Stack Products*** | *Oracle Database 11g, SQL Developer, ODI & OBIEE 10g & 11g Architecture Designing, Repository creation with security management implementation with Dynamic Dashboard Configuration, Oracle ODI 11g, Informatica Power Center 8.x / 9.x, IBM Cognos 10.x - BI Dashboard, Reporting & TM1 Planning & Forecasting Management, SAP BI 7.x, Pentaho, Tableau, Microstrategy 9.x, Qlikview* |
| ***Platform*** | *Windows 2008 Standard Server* |
| ***Role*** | BIDW - Architect / *Principal Sales Consultant [Pre-Sales]* |
| ***Duration*** | *Jan 2011 - Oct 2011* |
| **Job Responsibilities** | **Pre-Sales And Solution Architecture**   * Create and demonstrate POC, POV, Client Demo * Provide presales support to Customers and Account Managers * Provide and present technical product demonstrations including advanced product features and benefits, Support the sales team on how to offer and present Oracle’s BI to their customers * Become an expert in Oracle’s BI products and solutions * Provide assistance in the distribution of new product information, application workshops and solution strategies for the Oracle sales team * Work with the prospect to help plan, scope, develop and deploy Oracle’s BI * Using in-depth knowledge of an Oracle’s BI product line, as well as functional expertise, consults with clients and project personnel to determine scope of project needs. * Participates in preparation of proposals and statements of work, development of project estimates, work plans, and advises on implementation strategies in area of specialization. * Identifies and applies creative and innovative approaches to resolves product implementation and integration obstacles and problems. * Develops new or enhanced methods and techniques to resolve product line problems and offers options, alternatives, outcomes and possible implications of various courses of action. * Communicates product information and provides guidance to clients and co-workers on issues, tools and techniques, enhancements, changes in processes and related information. * Works collaboratively with consultants, implementation managers, and Corporate to develop test, and implement products. * Solution Preparation/Proposal based on Customers & Business Requirements * Coordination and writing of attractive, well-defined, effective and competitive proposals. * Timely preparation, printing, review, approval, and submission of proposals to the sales/clients. These are usually proposals of a high degree of complexity and require careful planning and Tracking. Coordination with the multiple teams like Sales/Product Presales/Delivery/Quality/technical teams to ensure that their understanding of the opportunity, experience and skills needed to win the opportunity are adequately reflected in the Proposal. * Interfacing with marketing department for various product campaign and market research Repository Maintenance, MIS reporting. * Assist the sales team in the qualification of sales opportunities, Implementation of Proof of Concepts * Preparation for the response against RFI’s & RFP’s * Coordinate with different stakeholder for the same above RFI’s & RFP’s * Prepare Budget, Estimates & Project Management with solution and costing * Provide them few similar kind of business cases against the RFI’s & RFP’s |

**On Line Reservation System - DWH & BI Project**

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| ***Client*** | *Jetstar Airways PTY Limited, An QUANTUS Group, Melbourne, Australia* |
| ***Products*** | *Oracle Database 11g, SQL Developer, OBIEE 10g & 11g Architecture Designing, Repository creation with security management implementation with Dynamic Dashboard Configuration*  *SAP BW 3.5, SAP NetViwer 7.0 Workbench, SAP Business Object Edge Series XI 3.1, Universe Designer, Crystal Report, Web Intelligence, SAP R/3 4.7 [ERP Source System - HR] & BEx* |
| ***Platform*** | *Windows 2008 Server – Service Pack 3* |
| ***Designation*** | *SAP BI Consultant / PM* |
| ***Duration*** | *Dec 2009 - July 2010* |
| **Job Responsibilities** | Business Requirement Gathering with the Jetstar End User. Understand Jetstar business process. Find & Investigate the Pain Area the Client going through or facing a problem.  Creation of **POC's**. Provide & Offer DWH & BI Solutions with great value of Returns. Offered MIS Reports With **SAP BO**& Analytical Reports in **SAP BO Web Intelligence**. Active participation in Metadata Modeling, Report & Dashboard Development…  Undertaking of the Executive Officer role for the program steering committee established to oversee and provide strategic advice in the delivery of the relevant program steering committee. Ensure project delivery is undertaken in accordance with **Jetstar & Zensar** policy and procedures such as procurement procedures. Providing Client Training.  People Management for Onshore – Offshore Model. Bring-up the infrastructure required to achieve the business plan. Reviewing the target vs. actual. Create & Manage DWH & BI processes.  Designing and building InfoObjects, InfoSources, ODS objects, update rules, update routines, and appending structures in SAP BW 3.5 environment. Loading data via flat files into respective data-targets and consolidated into a single data-target.  Worked on payroll data infocube where loaded the data from payroll data infosource which contains all payroll result wage types and organizational assignment for the employee grouping. Implemented a wage type hierarchy. Compared previous year with respect to current year.  Performing day-to-day responsibilities including gathering functional requirements and designing specifications, development of various types of data targets such as InfoSets and MultiProviders, and loading data from various targets by their respective export DataSources through their update rules based on the selection criteria into the waterfall structure  Performing analysis of data requirements and translation of these requirements into dimensional data models, with an emphasis on actual implementation in BW  Designing and implementing a project plan to develop an InfoCube as per design specs in order to meet the business user requirements, which include the consolidation of the waterfall structure for further enhancements to “high visibility”. |

**Joint Venture Insurance MIS / BI Reporting Project**

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| ***Client*** | *Canara HSBC OBC Life Insurance Company Limited – Gurgaon, India* |
| ***Products*** | *Cognos8.3 Data Manager, Framework Manager, Administration, Transformer 8.x, Query Studio 8.x, Report Studio 8.x , Analysis Studio 8.x, Oracle 9.x, OBIEE 10g & 11g Architecture Implementation* |
| ***Platform*** | *Windows 2003 Server – Service Pack 2, Linux by Web Citrix* |
| ***Role*** | *APM – BI* |
| ***Duration*** | *July 08 - Feb 09* |
| **Job Responsibilities** | Gathering Business Requirement by interviewing the customer for various Business Operation Team(s). Involvement of New Development & Production Support for the **Cognos8.3** BI Reporting. Used **Cognos8.3** Framework for Modeling for Presenting the Business Logic and Data into the Cube and further into the Business Report(s). **Cognos8.3** Cube Management as per the Business Requirement for setting the Job(s) for Cube Creating & Processing. Many of **Cognos8.3** report(s) was also involved the Report(s) Studio for MIS Reporting. User interaction for Singing Off Template for Report(s).  The **Cognos8.3 Cube Management** is being used for accessing the data coming *f*rom the Various Office(s) for Various Product(s) and Processed into the Cognos8.3 Framework Manager – Modeling *f*or Various(s) Time Dimension via Various Customer(s) With Various Geographical Area.  The **Cognos8.3 Administration** *f*or processing as *f*ollows.  Event Management *f*or Cube Processing, Report(s) Scheduling, Automation *f*or Daily Backup, Export(s) & Delivery *f*or .xls / PDF *f*ile(s) *f*or Specific *f*older(s), Batch Processing, User(s) Management With Active Directory, Permission & Rights. |

#### **INVESTMENT BANKING Functional / Technical Aspects**

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| ***Client*** | ***ROYAL BANK OF SCOTLAND GROUP – London, UK & Gurgaon, India*** |
| ***Product(s)*** | *Single General Leader, Trade Data Warehouse, Finance Data Mart, Static Data Mart, OST, Oracle Financial Exports And Import & Vat Recovery Projects.* |
| ***Platform*** | *Linux & Windows, Oracle 9i PL/SQL, Forms & Reports, OWB & Informatica 7.x, Cognos 7.x Impromptu, Transformer & Power Play* |
| ***Duration*** | ***JAN 2005 – OCT 2006*** |
| ***Role*** | *Business Analyst / Technical Lead* |
| **Job Responsibilities** | Understanding the business requirement *f*rom business expects with the view and ideas *f*rom best practice expertise. Creating data model which was the part o*f* the entire Bank architecture. Understanding the type o*f* trades needs to be captured and used *f*or VAT calculation on the basis o*f* various distinct sources and as well as the distinct currencies. The planning o*f* scheduled task, UAT & Production issue. Understanding the business requirement *f*rom business expects & prepare the data *f*eed which will was the part o*f* complete bank architecture. Understanding and preparation *f*or ETL batch process designing as per the business need.  **DWH & BI** - Support & Development *f*or ETL & Reporting Process *f*rom distinct trading sources i.e. **Derivatives, Forex, Advance Commercial Banking System, GDS and GDX etc.** Change Requests, Analysis, Quality, Schedule, Risks, Coordination, UK Communication, Development, Technical Client Support, Enhancement. Team handling, coordination, On-Site team handling, Production Support, BAU Support, Change Request, Enhancement *f*or ETL, DWH and Statistics Reports *f*or **FDM, TDW & SDM**. |